



SIGG Switzerland Bottles AG – “The art of hydration. Excellence since 1908.”

SIGG is a leading provider of drinking bottles since 1908. Thanks to the company's rich traditional history, which is known for quality, innovation, design and environmental awareness, the SIGG products are synonymous worldwide with intelligent, sustainable drinking bottles. Originally, the bottles from SIGG, which are well-known for their long-lasting quality and complete reusability, were primarily popular with alpinists and hikers. Today, SIGG offers a wide collection of functional and fashionable bottles for **all areas of life, is on permanent display at New York's Museum of Modern Art** and has already partnered with major fashion labels such as Vivienne Westwood. Based on the success story of the original SIGG aluminum bottle and the dynamic SIGG Hot & Cold stainless steel collection, the company has expanded its product range with high-quality drinking bottles made from polypropylene, glass and Tritan, underlining its core values of sustainability and versatility.

Sales Manager Corporate Gifts Europe (m/w)

In this role, you will report to the Sales Director and are responsible for the development of new corporate gifts markets in Europe and support the corporate gifts managers in Germany and Switzerland. Your main duties will include:

- Responsibility for the development and promotion of the SIGG Corporate Gifts distribution program, including the establishment of an European sales network
- Contributing to the development of the European corporate gifts business regarding quality, profitability and revenue targets
- Responsibility for the development and expansion of the corporate gifts business product range
- Development, implementation and monitoring of the European corporate gifts sales strategy
- Preparing and controlling the budget
- Close cooperation with SIGG divisions, sales partners and distributors in Europe to achieve the sales targets
- Planning and managing trade fairs across Europe

You have a minimum of three years of extensive sales experience in the corporate gifts business and in-depth knowledge of the consumer goods industry – preferably in the sports/outdoor and/or lifestyle market. You are independent, determined and have an outgoing personality. Furthermore, you possess strong organizational and communicational skills.

You are results driven and passionate about the entire sales process - identifying opportunities and bringing them to a successful close. You are fluent in German and English – every additional language is an advantage.

In addition to an attractive package, we offer you an opportunity to be part of an exciting environment in which you can develop your ideas, generate initiatives and be part of SIGG's future.

Are you interested? We are looking forward to receiving your complete application. Please send it directly to:

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Human Resources
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